

**Unit 124 Board of Directors – Board Meeting Minutes****13 DEC 2017**

Board Members Present: John Meinking, Elaine Jarchow, Pam Campbell, Dan Koppenhafer, Barry Wauligman, Steve Moese

Also Present: Steve Messinger, Ron Jarchow

A quorum being present, John Meinking called the last meeting of 2017 to order at 5: 35 PM.

The board approved the November minutes unanimously.

John notified the Board that the revised sub-lease contract has been forwarded to all participating sanction holders for signature.

John Meinking moved and the Board unanimously approved a budget of \$300 for a Dinner Meeting with Bridge Teachers to discuss aligning to a standard ACBL Core curriculum for beginning students. We want to ensure we have classes for all newcomers throughout the year.

John Meinking presented a bill for \$205 from the Louisville Unit for items damaged or missing from their tournament trailer. We borrowed the trailer for the Flying Pig Regional. Steve Moese moved and the Board approved unanimously to pay the Louisville Unit \$205.

Steve Moese offered an appreciation to all 2017 Board members for their service and their effort on behalf of bridge.

With no other business to conduct, the Board of Directors adjourned at 5: 50 PM ending the 2017 sessions.

**Unit 124 Board of Directors – 2018 Board Meeting Minutes****13 DEC 2017**

Board Members present: Steve Messinger , John Meinking, Elaine Jarchow, Pam Campbell, Dan Koppenhafer, Barry Wauligman, Steve Moese

Also Present: Ron Jarchow

A quorum being present, John Meinking called the first meeting of the 2018 Unit 124 Board of Directors to order at 5:55 PM.

John and the Board welcomed Steve Messinger to his three year term on the Board and thanked him for volunteering to support bridge in our unit.

The Board unanimously elected Officers for 2018:

- President – John Meinking
- Vice President – Steve Moese
- Secretary – Tom Mess
- Treasurer – Pam Cambell

The Board approved unanimously a motion to pay a \$100 bonus to each of two cleaning personnel for a job well done this year.

John reported that the sanction holders were in possession of their subleases and that they should be completely signed before the year's end.

The Board discussed the Renovations planned for 2018. The focus will be on replacing and upgrading the flooring. Discussion focused on whether a vinyl tile floor or a carpet floor would be better. There are arguments on both sides of the issue. Pam and Barry will solicit input from the CBC sanction holders and members the board deferred a decision to a later meeting.

John Meinking identified expanding bridge education and establishing a separate membership management effort for next year. We discussed how the most effective recruiting approach is word of mouth led by existing players recruiting their friends and family.

The current education committee is spending too much effort recruiting and not enough effort teaching. Steve Moese suggested the Board consider establishing a strong membership committee that would have two objectives: Recruit new members and engage out newer players to play more frequently at the clubs.

The Board agreed to meet Saturday January 6 2018 at 10 AM at the CBC in Executive Session to discuss:

- 1) Define the strategic objectives for 2018
- 2) Review and strengthen our committee structure – ensuring we have prescribed work instructions and deliverables for key committees.
- 3) Review the compensation plan currently in place.

This meeting might be in place of the meeting regularly scheduled on the 3<sup>rd</sup> Tuesday if no other business warrants Board attention at that time.

John Meinking discussed how Pianola is likely to cost users starting February 2018. He suggested that we consider supporting all clubs in the Unit by spending up to \$1000 to fund club level use of Pianola. Pianola is an ACBL-approved marketing communication tool for sanctionholders to reach club players and for clubs players to learn more about the strengths and weakness in their game. The Board discussed how providing sanctionholders an opportunity to test Pianola for growing their games risk free is worth trying. The Board is not necessarily interested in continually subsidizing sanctionholders use of Pianola long term. There was much discussion about what Pianola offers and what it does. Mike Lipp uses Pianola for his games so the Board can get first hand experience playing there. Steve Moese moved that the Board authorize \$1000 to allow all sanction holders to test Pianola for their clubs. The Board approved funding this test by a vote of 6-1.

The Winter STaC is Dec 26 – Jan 1. The CBC schedule will be posted on the website.

Steve shared an initiative led by Marvin Comer and other ABA leaders to create clubs that serve both ACBL and ABA players. The Board expressed support for the concept and is willing to consider hosting the game at the CBC for low/no rent until the game gets itself established. Steve Moese and Marvin Comer will work to engage the ABA and ACBL leadership to create the necessary infrastructure to manage the joint sanction process, table fees, and masterpoint awards. Marvin asked us to identify an interested Director who could run the joint game. The Board offers support and will provide material engagement as the specifics of the game get defined. Executional Details (ACBLScore, financial reporting, etc.) are all pending the agreement between the two leagues.

Elaine Jarchow offered the Board an appreciation for reaching out to NKy and to encourage her to serve on the Board. She observed that the Board would be well served if leaders from the other clubs were Board Members. The Board

agrees and welcomes any candidates from other clubs. The Board discussed how it would be helpful to have a representative of the three largest clubs (CBC, Anderson, NKy) and any Unit sanction holder present at the Board meeting. This would improve communication and help the Board get input on key issues facing clubs in the Unit. John Meinking will invite a representative from the three clubs to join our open Board meetings.

We discussed confusion that surrounds the restart of the Unit Championship Game every third Tuesday starting January. Three clubs must participate simultaneously. Elaine and Pam will meet with the Anderson BC Board to discuss what they need to fully support reengaging the Unit Game. They seek a memorandum of agreement. We will reach consensus on the right stratification for the game (all 3 clubs must use the same stratification). If the Anderson or NKy clubs want a Board member to give a short talk to the players so they understand how the game works, we would be glad to help.

John discussed the parking issue we face. Dan Koppenhaffer moved to pay the non-profit who has allowed us to use their space \$400 (4 months at \$100 per month) for 2017. John will approach Robert Brown to negotiate with the Viox owner to see if they are willing to rent us about 10 spaces at the very back of their lot. While their lot is very crowded when our games begin, we see that spaces are available at the back of the lot.

With no further business to conduct, the Board adjourned at 8:10 PM.

Submitted Respectfully for the Board of Directors,

Steve Moese K082411